

Dyrand Systems Inc Forms Alliance with Leading Microsoft Business Solutions VAR

Vancouver, BC — June 12, 2003 Abacus Enterprise Solutions and Dyrand Systems Inc, a provider of subscription computing services, today announced the formation of a strategic alliance to provide value added IT services across their respective customer bases.

“This partnership improves our ability to provide national deployment and support services to our customers who are looking for streamlined business solutions,” said Chris Moffett, Abacus Enterprise Solution’s BC Regional Manager. “Dyrand Systems has a very powerful remote monitoring and management platform and it is one that we think will go a long way to providing higher levels of support than would otherwise be available to companies interested in **Great Plains Standard**. Great Plains Standard was designed for the SME market place and supports the Microsoft SQL Server Desktop Edition (MSDE). We also see tremendous potential for customer wishing to take advantage of the new **Microsoft Business Solutions CRM**. Microsoft CRM is accessible from both Microsoft® Outlook® and the Web, as well as offers a flexible, scalable Microsoft .NET architecture that integrates easily with Microsoft Office, Microsoft Business Solutions Financials, and third-party applications. ”

"We are extremely pleased with this new alliance as it will expand Dyrand's services & support across Canada" said Trent Dyrsmid, CEO of Dyrand Systems. "Our business model is simple: We want to focus on providing SME's with the most effective managed network and security services possible. By partnering with Abacus, we are now able to offer our customers effective deployments for the new Microsoft Business Solutions CRM and Great Plains platforms." Dyrsmid said at that time.

ABOUT ABACUS ENTERPRISE SOLUTIONS LP

Abacus Enterprise Solutions LP is Canada’s leading national reseller of Microsoft Business Solutions Great Plains, Axapta and CRM. Abacus is part of a limited partnership with Deloitte & Touche. This working relationship began when Microsoft acquired [Great Plains](#) in April 2001. The new entity was created to deliver a broader range of products and services than either of the parent companies was able to provide alone.

ABOUT DYRAND SYSTEMS

Dyrand Systems is a premier solution provider offering a full range of secure business solutions for enterprise, e-business, mobile, as well as managed security services. Dyrand Systems provides organizations with the best technologies essential to protect their data and information in today's digital economy that address mission-critical business strategies and infrastructure needs.

Dyrand Systems has a network and security management service plan that meets the budgetary and security needs of nearly any small- to mid-sized business. Organizations seeking additional information should visit <http://www.dyrandsystems.com> or call (604) 408-4415.

Founded in 2001, Dyrand Systems Inc. is based on three simple goals –value, relationship, and inheritability- and a leading Managed Service Provider (MSP) in BC. The company offers a wide range of services designed to secure and maintain the network.

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