

For immediate release

## **Dyrand Systems Joins SonicWALL's New MSSP Program to tap into \$21B Managed Services Market**

**Vancouver, BC - December 15, 2004** - Dyrand Systems Inc, a Vancouver-based provider of managed network & security services, announced today that Dyrand has joined SonicWALL's new MSSP Program.

The program provides SonicWALL partners with a new framework for providing outsourced security services and allows them to take part in the worldwide market for managed services, estimated by IDC to reach \$21.7 billion by 2007.

While outsourced services are already prevalent in enterprise environments, the small and medium business (SMB) market presents substantial growth potential. This opportunity is driven by increasing demand for outsourced managed services to deal with the complexity of current security solutions coupled with the debilitating effect on productivity of today's network threats. While some 50% of SMBs define employees as the most likely to introduce vulnerabilities into the organization, most do not have basic anti-virus software in place and some 8% have not installed any kind of network protection, according to an August 2004 report by the Institute of Directors.

Trent Dyrsmid, CEO and founder of Dyrand says, "We have been focused exclusively on Managed Services since our inception and have been a SonicWALL Gold Partner and Certified Global Manager for most of that time as well. With this new program from SonicWALL, we're very excited about now having the product and pricing mix to pursue opportunities that we're previously out of our reach."

The SonicWALL press release can be found at  
<http://www.sonicwall.com/General/DisplayDetails.asp?id=269>

### **About SonicWALL, Inc.**

SonicWALL, Inc. is a leading provider of integrated network security, mobility, and productivity solutions for the SMB, enterprise, e-commerce, education, healthcare, retail/point-of-sale, and government markets. Core technologies include firewall, VPN, wireless, gateway anti-virus/intrusion detection and prevention, SSL, desktop anti-virus, and content filtering, along with award-winning security management solutions. Together, these products and technologies provide the most comprehensive distributed enforcement architecture available. SonicWALL, Inc. is headquartered in Sunnyvale, CA. SonicWALL trades on the NASDAQ exchange under the symbol SNWL. For more information, contact SonicWALL at +1 (408) 745-9600 or visit the company web site at <http://www.sonicwall.com/>

### **About Dyrand Systems**

Dyrand Systems is a premier IT solution provider offering a full range of managed services for small to medium sized businesses. Dyrand Systems offers network and security management service plans that address mission-critical business strategies and infrastructure needs while at the same time meeting the budgetary and security needs of nearly any small to mid sized business. Founded in 2001, Dyrand Systems Inc. is based on three simple goals – value, relationship, and inheritability. Organizations seeking additional information please visit [www.dyrandsystems.com](http://www.dyrandsystems.com) or call (604) 408-4415.

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### **For more information, press only:**

Birgit Troy, 604-408-4415 x327 [btroy@dyrandsystems.com](mailto:btroy@dyrandsystems.com)

### **For more information on Dyrand Systems Inc.:**

<http://www.dyrandsystems.com> or [info@dyrandsystems.com](mailto:info@dyrandsystems.com)